

# **Limited Expression of Interest (EOI)**

**For**

**Empanelment of  
Cluster Based Business Organizations (CBBOs)**

**Under**

**PRADHAN MANTRI MATSYA KISAN SAMRIDHI  
SAH-YOJNA (PM-MKSSY)**



## **SMALL FARMERS' AGRIBUSINESS CONSORTIUM (SFAC)**

(A society promoted by Department of Agriculture & Farmers' Welfare)

(Ministry of Agriculture & Farmers Welfare)

3, Siri Institutional Area, 5<sup>th</sup> Floor, NCUI Auditorium Building,

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Email: [info@sfac.in](mailto:info@sfac.in)

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## **1. Disclaimer**

This EOI is not an agreement/contract and is neither an offer nor invitation by SFAC to the prospective Agency or any other person. The purpose of this is to provide interested parties with information that may be useful to them in the formulation of their application for qualification pursuant to this EOI. This EOI includes statements, which reflect various assumptions and assessments arrived at by SFAC in relation to this EOI. Such assumptions, assessments and statements do not purport to contain all the information that each Agency may require. This EOI may not be appropriate for all persons, and it is not possible for SFAC, its employees or advisors to consider the investment objectives, financial situation and particular needs of each Agency who reads or uses this EOI.

The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. SFAC accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on law expressed herein. SFAC, its employees and advisors make no representation or warranty and shall have no liability to any person, including an Agency under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this EOI or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the EOI and any assessment, assumption, statement or information contained therein or deemed to form part of this EOI.

SFAC also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused, arising from reliance of any Agency upon the statements contained in this EOI. SFAC may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this EOI. The issuance of this EOI does not imply that the SFAC is bound to select and engage or to appoint the Selected Agency for the Project and the SFAC reserves the right to reject all or any of the Applications without assigning any reason whatsoever and any agency will not have any right to claim. The Agency shall bear all its costs associated with or relating to the preparation and submission of its Application, including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by the SFAC or any other costs incurred in connection with or relating to its Application.

## 2. Notice Inviting Limited Expression of Interest

### SMALL FARMERS' AGRIBUSINESS CONSORTIUM

(A society promoted by Department of Agriculture, Cooperation & Farmers' Welfare)

(Ministry of Agriculture & Farmers' Welfare)

3, Siri Institutional Area, 5<sup>th</sup> Floor, NCUI Auditorium Building,


August Kranti Marg, Hauz Khas, New Delhi – 110016

### INVITATION FOR LIMITED EXPRESSION OF INTEREST

The Small Farmers Agribusiness Consortium (SFAC) invites sealed Expression of Interest (EOI) from eligible agencies for empanelment as Cluster Based Business Organizations for Strengthening of Fisheries Cooperatives to function as FFPOs under the **Pradhan Mantri Matsya Kisan Samridhi Sah- Yojna (PM-MKSSY)** from SFAC empanelled CBBOs under Central Sector Scheme for Formation & Promotion of 10,000 FPOs scheme.

The Limited EOI Document containing the details of qualification criteria, submission requirement, brief objective & scope of work and evaluation criteria etc. can be downloaded from the website <http://sfacindia.com/>

Application is to be sent by email only at [info@sfac.in](mailto:info@sfac.in). The subject of the mail should mention **“Empanelment of Cluster Based Business Organizations under the (PM-MKSSY). The application should be submitted on or before 25.02.2025.**

  
14/02/2025  
Deputy Director  
Small Farmers' Agribusiness Consortium

Note: SFAC reserves the right to cancel this request for EOI and/or invite afresh with or without amendments, without liability or any obligation for such request for EOI and without assigning any reason. Information provided at this stage is indicative and SFAC reserves the right to amend/add further details in the EOI.

### 3. Letter of Invitation

Ref No.: SFAC/PM-MKSSY/Cooperative/2024-25/01/1878

Dated: 14.02.2025

Dear Sir/Madam,

The Small Farmers Agribusiness Consortium (SFAC) invites Limited Expression of Interest (EOI) for empanelment as Cluster Based Business Organizations Strengthening of Fisheries Cooperatives to function as FFPOs under the **Pradhan Mantri Matsya Kisan Samridhi Sah- Yojna (PM-MKSSY)** from SFAC empanelled CBBOs under Central Sector Scheme for Formation & Promotion of 10,000 FPOs scheme.

The Limited EOI Document containing the details of qualification criteria, submission requirement, brief objective & scope of work and evaluation criteria etc. can be downloaded from the website <http://sfacindia.com/>

Application as per Annexure I is to be sent by email at [info@sfac.in](mailto:info@sfac.in). The subject of the mail should mention "**Empanelment of Cluster Based Business Organizations under the PM-MKSSY. The application should be submitted** on or before 25.02.2025

For any technical clarification/queries if any, agencies may contact SFAC at Tel: 091-11-41060075 email id: [info@sfac.in](mailto:info@sfac.in)

The application should be submitted in one single PDF file, multiple files are not allowed. No application received after due date will be accepted/evaluated.

Yours faithfully,

  
14/02/2025  
Deputy Director  
Small Farmers' Agribusiness Consortium

#### 4. Background

SFAC is an Autonomous Society promoted by Department of Agriculture & Farmers' Welfare (DA&FW), Ministry of Agriculture & Farmers' Welfare, Government of India and is a pioneer in formation and promotion of Farmer Producer Organizations (FPOs) ensuring economies of scale for farmers.

Towards achieving the goal of Strengthening of Fisheries Cooperatives to function as FFPOs under **PM-MKSSY**, Small Farmers' Agribusiness Consortium (SFAC) is one of the Intermediary Agency under the programme wherein the Cluster Based Business Organizations (CBBOs) are to be engaged for Strengthening of Fisheries Cooperatives to function as FFPOs as per the Guidelines of **Pradhan Mantri Matsya Kisan Samridhi Sah-Yojna (PM-MKSSY)** issued by the Department of Fisheries, Ministry of Fisheries, Animal Husbandry and Dairying, Government of India.

In order to undertake the work of Strengthening of Fisheries Cooperatives to function as FFPOs, in accordance with the guidelines provided by Department of Fisheries, SFAC invites "Limited Expression of Interest for empanelment of Cluster Based Business Organizations (CBBOs) under **PM-MKSSY**".

The states allocated to SFAC by Department of Fisheries under **PM-MKSSY** are as under:-

S. No.	State	No of Fisheries Co-operatives
01	Bihar	105
02	Madhya Pradesh	525
03	Telangana	1021

#### 5. Scope of Work:

The broad scope of work to be performed by CBBOs is as follows:

1. Assist in the formalization and strengthening of Fisheries Cooperatives as FFPOs as per the **PM-MKSSY** Scheme Guidelines issued by Ministry of Fisheries and as instructed by SFAC from time to time. CBBO shall assist in the identification and mobilization of fisheries cooperatives in the states assigned to them.
2. CBBO shall reach out to the existing active fisheries cooperatives through awareness campaigns regarding the benefits of functioning as FFPOs and financial assistance available.
3. CBBO shall assist the fisheries cooperatives in registering in the "cooperative module" on the National Fisheries Digital Platform (NFDP) developed under PM-MKSSY.
4. CBBO shall assist the eligible fisheries cooperatives to make online application in the "**Cooperatives Module**" for availing the benefits under PM-MKSSY and submission of gap analysis and business plan on NFDP after registration.

5. The CBBO will do gap analysis of the selected fisheries cooperative. This will include evaluation of their existing infrastructure, governance structure, financial management practices, potential for growth etc. Indicative parameters for gap analysis of selected fisheries cooperative are at Annexure VII
6. CBBOs will analyze present activities undertaken, capability for undertaking of the proposed activities, profits earned, scrutinize costly expenses, explore possibility of reduction in expenses of the organization, and formulate a profit making business plan with enhanced organization efficiency to make them economic and profit making entity.
7. The CBBOs shall aim to enhance competitiveness, innovation, and growth within the respective fisheries and aquaculture Cooperative. The Business plan will focus in better remunerative activities in the Fisheries sector. The suggested broad areas/ activities for the identified fisheries cooperatives as provided in the guidelines shall be considered by CBBO while making the business plan.
8. The CBBO will also identify gaps in training need and assist in developing suitable training modules to address the identified gaps in the capacity building needs and imparting training accordingly.
9. CBBO shall assist fisheries cooperatives in submission of the financial proposal to access finance through different Government schemes and institutional credits for the implementation of the business plan and capacity building of the selected fisheries cooperative.
10. CBBO will extend mentorship and support to handhold fisheries cooperatives on business development.
11. CBBO shall assist fisheries cooperatives in establishing market linkages with wholesalers, retailers, processors, and potentially even exporters.
12. CBBO shall help fisheries cooperatives to participate in trade fairs and exhibitions to promote their products.

13. All the activities to be undertaken under the project should be as per the instructions of SFAC and should comply with the guidelines on Pradhan Mantri Matsya Kisan Samridhi Sah- Yojna (PM-MKSSY) including the timelines prescribed for various activities.

## **6. Eligibility Criteria of Cluster Based Business Organizations (CBBOs):**

### **6.1 Minimum Eligibility**

a. Cluster Based Business organization (CBBO) empanelled with SFAC for taking up the formation and promotion of FPOs under Central Sector Scheme of Formation and Promotion of 10,000 FPOs. (Copy of Letter of Award to be enclosed)

b. Positive Net worth of the agency in last three years FY 2021-22 , 2022-23 and 2023-24 (CA Certified) Annexure III

c. The agency should not have been barred/ blacklisted during the financial years 2021-22, 2022-23, 2023-24 and 2024-25 by any Central Government Department/Agency/Public Sector Unit (PSU) of the Central Government or any State Government. Annexure IV

d. No investigation or inquiry should be pending either against the Agency or its CEO/any Director/any employee

e. List of professional / expert in Fisheries in one or more of the following areas-

Fish production and management/ Fish genetics & Biotechnology/ Fish Health Management/ Fish Nutrition and Physiology/ Fish Hatcheries/Fish aquaculture/Fisheries value chain or any other branches related to Fisheries to be provided

or

CBBO to provide an undertaking at the time of application that at the time of signing the MOA, CBBO shall have professionals / experts in Fisheries, as required in clause 8(5) of this EOI, in one or more of the following areas-

Fish production and management/ Fish genetics & Biotechnology/ Fish Health Management/ Fish Nutrition and Physiology/ Fish Hatcheries/Fish aquaculture/Fisheries value chain or any other branches related to Fisheries.

The above information to be furnished as per Annexure VI



## 7. Scoring Criteria & Weightage:

S. No.	Particulars	Marks
<b>1.</b>	Work Experience	More than 3 years -10
<b>a</b>	Experience in formation and promotion of FPOs	2 to 3 years - 5
		1 to 2 years -3
<b>b.</b>	No of FPOs formed and promoted in any scheme(list to be provided as per Annexure VIII)	30 and above - 10
		20-29 - 5
		Less than 20 - 3
<b>c.</b>	Experience in promotion of Fisheries Production, Supply Chain, Value Chain etc.	More than 3 years -20
		2 to 3 years - 15
		1 to 2 years-10
		Less than 1 year - 5
<b>2.</b>	<b>Experts in Fisheries</b>	
<b>a.</b>	Professionals/Experts in Fisheries with the CBBO or Undertaking as in Clause 6.1(e)	3 or more - 20
		2 - 15
		Remaining cases - 10
<b>3.</b>	<b>Performance in 10k FPO scheme</b>	Average score of FPOs allocated to CBBO on evaluation parameters
		Score Marks
		50 and above 40
		45-49 35
		40-44 30
		35-39 25
		30-34 20
25-29 10		
<b>Total</b>		<b>100</b>

### Note:

1. The cutoff date for considering the information regarding the evaluation parameters shall be date of publication of EOI i.e. 14.02.2025.
2. The Cut off marks for empanelment of CBBO shall be 50.
3. Submission of all supporting documents is mandatory.
4. The Power of Attorney for Authorized signatory to be provided as per Annexure IX.
5. CBBO to provide details of experience in promotion of Fisheries Production & Management/Supply Chain /Processing & Value Addition/Value chain/ or other fisheries activities. Details to be provided as per Annexure V

## **8. Selection Criteria:**

1. The agencies who have submitted the EOI within the stipulated time, their application will be evaluated on the basis of documents submitted, their relevant experience and expertise of providing similar services. Any conditional or incomplete application is liable to be rejected.
2. Agencies shall provide the details of assignments undertaken by them through the work order/certificate from the concerned organization.
3. The Agencies who score 50 marks out of 100 marks will be empanelled as CBBOs
4. This is to be noted that the empanelment of CBBO will not be considered as any offer of employment with SFAC whatsoever. The CBBO will be given assignment for FPO promotion work as per the requirement of SFAC during the project implementation. The empanelled CBBO will not have any right to demand for any work from SFAC.
5. The number of Fisheries professionals / experts available with CBBO shall also be taken into account while allocating Fisheries Cooperatives to CBBO. There should be at least one Fisheries professional / expert for every 10-15 Fisheries cooperatives allocated to CBBO.

## **9. Application Due Date**

The Application for empanelment may be submitted on or before 25.02.2025. Applications received after the due date shall not be accepted /evaluated.

## **10. Termination of Empanelment**

If the information given by the Agency in the application and its Annexure is found to be false/incorrect or has violated/breached any of the terms & conditions of the EOI, at any stage, SFAC shall have the right to disqualify/summarily terminate the empanelment ,make good any other losses caused to the Authority and Blacklist the Applicant for three years, without prejudice to any other rights that the SFAC may have under the law.

## **11. Fraudulent and Corrupt Practices**

The applicant shall observe the highest standard of ethics during the Process. Notwithstanding anything to the contrary contained herein, SFAC may reject an application, without being liable in any manner whatsoever to the Applicant if it determines that the Applicant, directly or indirectly or through an agent, engaged in corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice in the Process.

## **12. Submission of Application:**

Interested and eligible agencies may submission their application comprising the following document:

- 1.** Annexure I – Letter comprising the application;
- 2.** Annexure II – Details of Agency;
- 3.** Annexure III – Declaration on letter head of CBBO for positive Networth during last three financial years (Audited/CA certified)
- 4.** Annexure IV- Self-declaration for not being barred and blacklisted;
- 5.** Annexure-V Details of Fisheries Activities Prompted/Executed By The Agency
- 6.** Annexure VI List of Professional experts in Fisheries with Agency
- 7.** Annexure-VII – Indicative parameters for gap analysis
- 8.** Annexure VIII- List of FPOs
- 9.** Annexure IX- Power of Attorney for Authorized signatory

**ANNEXURE I**

**LETTER COMPRISING THE APPLICATION**

[To be forwarded on the letterhead of the Agency]

Ref. No:

Date:

To:

The Managing Director,  
Small Farmers' Agribusiness Consortium,  
3, Siri Institutional Area,  
5<sup>th</sup> Floor, NCUI Auditorium Building,  
August Kranti Marg, Hauz Khas,  
New Delhi – 110016

***Sub: Limited Expression of Interest for empanelment as Cluster Based Business Organizations for Strengthening of Fisheries Cooperatives to function as FFPOs under the Pradhan Mantri Matsya Kissan Samridhi Sah- Yojna (PM-MKSSY)***

Dear Sir/Madam,

1. With reference to your Limited EOI document dated [\*\*\*\*\*], I/We, having examined the Application Documents and understood their contents, hereby submit our Application for the Project. The Application is unconditional and unqualified.
2. I/We acknowledge that SFAC will be relying on the information provided in the Application and the documents accompanying such Application for empanelment as CBBOs for the aforesaid Project, and we certify that all information provided in the Application and in Annexures are true and correct; nothing has been omitted which renders such information misleading; and all documents accompanying such Application are true copies of their respective originals.
3. This statement is made for the express purpose of our selection as CBBOs for undertaking the aforesaid Project as and when SFAC requires.
4. I/We shall make available to SFAC any additional information it may find necessary or require supplementing or authenticate the Application.
5. I/We acknowledge the right of SFAC to reject our Application without assigning any reason or otherwise and hereby waive, to the fullest extent permitted by applicable law, our right to challenge the same on any account whatsoever.
6. We certify that in the last 3 (three) years, we have neither failed to perform on any contract, as evidenced by imposition of a penalty by an arbitral or judicial award, nor been expelled from any project or contract nor have had any contract terminated for breach on our part.

7. I/We declare that:
  - a) I/We have examined and have no reservations to the Application Documents, including any Addendum issued by SFAC, if any.
  - b) I/We have not directly or indirectly or through an agent engaged or indulged in any corrupt and fraudulent practice, in respect of any tender or EOI issued by or any agreement entered into with SFAC or any other public-sector enterprise or any SFAC, Central or State; and
  - c) I/We hereby certify that we have taken steps to ensure that in conformity with the provisions of this EOI, no person acting for us or on our behalf has engaged or will engage in any corrupt and fraudulent practice.
8. I/We understand that you may cancel the Application Process at any time and that you are neither bound to accept any Application that you may receive nor to select any agency.
9. I/We believe that we meet all the requirements related to minimum and technical qualification as specified in this EOI.
10. I/We certify that in regard to matters other than security and integrity of the country, I/We have not been convicted by a Court of Law or indicted or adverse orders passed by, which could cast a doubt on our ability to undertake the Project or which relates to a grave offence that outrages the moral sense of the community.
11. I/We further certify that in regard to matters relating to security and integrity of the country, I/We have not been charge-sheeted by any agency of the government or convicted by a Court of Law for any offence committed by us.
12. I/We further certify that no investigation or inquiry is pending either against us or against our CEO/any Director/any employee.
13. I/We undertake that in case of any change in facts or circumstances during the Application Process if we are attracted by disqualification, we shall intimate SFAC of the same immediately.
14. In the event of my/our being declared as the CBBO, I/we agree to engage with SFAC in accordance with the terms and conditions provided in the Agreement for provision of Services to be issued by SFAC. We agree not to seek any changes in the aforementioned Agreement and agree to abide by the same.
15. I/We have studied all the Application Documents carefully. I/We understand that except to the extent as expressly set forth in the Agreement for provision of Services to be issued by SFAC, I/We shall have no claim, right or title arising out of any documents or information provided to us by SFAC or in respect of any matter arising out of it.
16. I/We agree and understand that the Application is subject to the provisions of the Application Documents. In no case, I/We shall have any claim or right of whatsoever nature if the Project is not awarded to me/us or our Application is not opened.
17. I/We have read and examined this EOI document while submitting our response. Further, it is understood that this EOI is only an exercise for likely empanelment for the future work(s). However, it does not confer any right to any party submitting Eoi and application for further

consideration in the process or work allotment.

18. I/We understand that if we use any unfair means for the empanelment including false /incorrect /incomplete information or disclose the classified information to other parties, our EOI/application/empanelment would be cancelled at any time during the contract period.
19. I/We agree and undertake to abide by all the terms and conditions of the EOI.

In witness thereof, I/We submit this Application under and in accordance with the provisions of the EOI.

Yours faithfully,

Date:

(Signature of the Authorised signatory)

Place:

(Name and designation of the of the Authorised signatory)

Name and Seal of Agency

**ANNEXURE II**

**DETAILS OF THE AGENCY**

- 1.(a)Name of the empanelled CBBO: .....
- (b) Proof of empanelment with SFAC under CSS of Formation and Promotion of 10,000 FPOs  
(separate sheet may be enclosed) : Yes/ No .....
- (c)Type of Organization: (Pvt. Ltd/Govt./Semi Govt./KVK/ICAR-Institute/Corporate) .....
- (d)Address of the head office and its branch office(s), if any, in India: .....
- (e) Date of incorporation and/or commencement of business: .....
2. Brief description of the Agency including detail so fits main lines of business and role and responsibilities  
in the projects undertaken: .....
3. Details of individual(s)who will serve as the point of contact/communication for the SFAC:
  - (a) Name: .....
  - (b) Designation:.....
  - (c) Address: .....
  - (d) Telephone Number: .....
  - (e) E-Mail Address: .....
4. Particulars of the Authorized Signatory of the Agency:
  - (a) Name: .....
  - (b) Designation:.. ..
  - (c) Address: .....
  - (d) Phone Number: .....
  - (e) E-Mail Address: .....
5. Preferred state/states for formation and promotion of FFPOs:
  - (1) (2) (3)
6. Proof for positive net worth (CA certified) for the last three Financial Years as at Annexure III- (Yes/ No):  
.....
7. Self Declaration for not being barred or blacklisted as at Annexure-IV (Yes/ No).....
8. Details of Fisheries Activities Promoted/ Executed by the Agency as at Annexure-V (Yes / No):.....
9. List of Professional Experts in Fisheries with agency as Annexure-VI (Yes/ No): .....
10. List of FPOs as at Annexure VIII (Yes/ No)::.....
11. Power of Attorney for Authorized signatory as at Annexure IX (Yes/ No) .....

Yours faithfully,

Date:

(Signature of the Authorised signatory)

Place:

(Name and designation of the of the Authorised signatory)

Name and seal of Agency

**ANNEXURE III**

**DECLARATION ON LETTER HEAD OF CBBO FOR POSITIVE NETWORTH  
DURING LAST THREE FINANCIAL YEARS (Audited/CA certified)**

	FY 2021-22	FY 2022-23	FY 2023-24
Net worth of Organization			

Date:

(Signature of the Authorised signatory)

Place:

Name

Designation

Signature of CA

Name and Registration no. of CA

Name and seal of Agency

Seal of CA



**ANNEXURE-IV**

**SELF-DECLARATION FOR NOT BEING BARRED AND/OR BLACKLISTED**

[To be forwarded on the letterhead of the Agency]

Ref. No:

Date:

To:

Managing Director,  
Small Farmers' Agribusiness Consortium,  
3, Siri Institutional Area,  
5<sup>th</sup> Floor, NCUI Auditorium Building,  
August Kranti Marg, Hauz Khas,  
New Delhi – 110016

Dear Sir/Madam,

I/We hereby certify that my /our firm/ Company/Society/Trust/Organization has not been debarred/ blacklisted by any Central Government/ State Government/Govt. Departments and/or agencies such as UN/bilateral/multi-lateral funding/partner agencies and corporate including CPSEs, at any time for services of any description, during the financial years 2021-22,2022-23, 2023-24 and 2024-25.

Yours faithfully,

Date:

(Signature of the Authorised signatory)

Place:

Name  
Designation

Name and seal of Agency

**ANNEXURE-V**

**DETAILS OF FISHERIES ACTIVITIES PROMOTED/EXECUTED BY THE AGENCY**

<b>Sl.</b>	<b>Name of Activities</b>	<b>State</b>	<b>Farmers benefitted</b>	<b>Name of the Project</b>	<b>Name of the funding Agency</b>	<b>Duration of the project</b>	<b>Total Cost (in Rs. Lakh)</b>
1	Fisheries Production & Management						
2	Supply Chain						
3	Processing & value Addition						
4	Value chain etc						
5	Other specify						

The required details must be submitted in the above format only. Additional columns may be added, if required. The documentary evidence of any of the above-mentioned activities must be submitted by the agency. In case of non-submission of documentary evidences, the application is liable to be rejected.

**ANNEXURE-VI**

**LIST OF PROFESSIONALS/ EXPERTS IN FISHERIES WITH AGENCY**

S.No.	Name of the Expert	*Area of Specialization	Years of Experience	Date of Appointment with the Agency
1				
2				
3				
4				
5				

*\*Area of specialization for ex. Fish production and management/ Fish genetics & Biotechnology/ Fish Health Management/ Fish Nutrition and Physiology/ Fish Hatcheries/Fish aquaculture/ Fisheries value chain or any other branches related to Fisheries*

OR

CBBO to provide an undertaking at the time of application that at the time of signing the MOA, CBBO shall have professionals / experts in Fisheries, as required in clause 8(5) of this EOI, in one or more of the following areas-

Fish production and management/ Fish genetics & Biotechnology/ Fish Health Management/ Fish Nutrition and Physiology/ Fish Hatcheries/Fish aquaculture/Fisheries value chain or any other branches related to Fisheries.

Date:

(Signature of the Authorised signatory)

Place:

Name

Designation

Name and seal of Agency

## **INDICATIVE PARAMETERS FOR GAP ANALYSIS**

The CBBO shall study the following indicative parameters for developing effective strategies/ comprehensive approach for supporting fisheries cooperatives in their formalization, strengthening, and growth into successful FFPOs. The Indicative parameters for gap analysis are given below:

### **(A) For formalization and Strengthening:**

#### **1. Institutional Framework:**

- a. Legal structure of the cooperative (e.g., Primary Fisheries Cooperatives/ District Level Federation/ State Level Federations, Regional Level Federations/ National Level Federation)
- b. Governance practices and leadership capabilities
- c. Compliance with cooperative laws, byelaws, and regulations
- d. Internal control mechanism and financial management system

#### **2. Operational Efficiency:**

- a. Existing infrastructure and resources (production/processing facilities, Marketing and cold chain facilities etc.)
- b. Production techniques and equipment's
- c. Post-harvest handling and processing practices
- d. Marketing channels and access to markets
- e. Existing business activities and financial performance

#### **3. Members' Engagement and Participation:**

- a. Number of active members and their commitment
- b. Member participation in decision-making processes
- c. Training and capacity building needs of members

#### **4. Monitoring and Evaluation:**

- a. Monitoring and evaluation frameworks to track progress, measure impacts, and identify areas for improvement.
- b. Indicators established to assess the effectiveness of interventions and decision-making processes.

**(B) Growth into FFPOs:**

**1. Business Potential:**

- a. Market demand for the fish and fisheries products to be handled by FFPOs
- b. Potential for value addition through processing and branding
- c. Identification of profitable value chains within the fisheries sector

**2. Financial Sustainability:**

- a. Financial resources available and need for additional resources
- b. Access to institutional credit for additional resources
- c. Capacity for developing suitable business plan
- d. Cost-effectiveness of proposed operations and potential for cost reduction

**3. Capacity Building Needs:**

- a. Training requirements for management of selected fisheries cooperatives in areas like business management, quality control, accounting, record keeping etc.
- b. Leadership development needs for cooperative leaders
- c. Need for training on new technologies for efficient fishing/ aquaculture practices and post-harvest handling and processing

**(C) Other Considerations:**

**1. Social Impact:**

- a. Potential impact of FFPOs on improving livelihoods of cooperative members
- b. Promotion of gender equity and inclusion within the cooperative with particular reference to women participation

**2. Environmental Sustainability:**

- a. Adoption of sustainable fishing/ aquaculture practices and environment friendly resource management strategies
- b. Compliance with environmental regulations

**ANNEXURE-VIII**

**List of FPOs**

<b>S. No.</b>	<b>Name of FPO</b>	<b>State</b>	<b>District</b>	<b>Block</b>	<b>Date of Registration</b>	<b>Name of the Scheme</b>

Date:

(Signature of the Authorised signatory)

Place:

Name

Designation

Name and seal of Agency

**Power of Attorney for Authorised signatory**

*(To be executed on non-judicial stamp paper of the appropriate value in accordance with relevant stamp Act. The stamp paper to be in the name of the entity who is issuing the power of Attorney)*

**Dated:**

Know all men by these presents, We, ..... (Name of Company and address of the registered office) do hereby constitute, nominate, appoint, and authorize Mr. / Ms. .... son/daughter/ wife and presently residing at ....., who is presently employed with/ retained by us and holding the position of ..... as our true and lawful attorney (hereinafter referred to as the “Authorized Representative”) to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of our application for empanelment as Cluster Based Business Organizations for Strengthening of Fisheries Cooperatives to function as FFPOs under the **Pradhan Mantri Matsya Kisan Samridhi Sah- Yojna (PM-MKSSY)** including but not limited to signing and submission of all documents and writings, and providing information/ responses to SFAC representing us in all matters before SFAC, signing and execution of all agreement and undertakings consequent to acceptance of our application for empanelment and generally dealing with SFAC in all matters in connection with or relating to or arising out of our application for the said Project. AND, we do hereby agree to ratify and confirm all acts, deeds and things lawfully done or caused to be done by our said Authorized Representative pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Authorized Representative in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.

IN WITNESS WHEREOF WE, ..... THE ABOVE-NAMED PRINCIPAL HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS ..... DAY OF ....., 2025 For .....

(Signature, name, designation and address)

Witnesses:

- 1.
- 2.

Notarized  
Accepted

.....  
(Signature, name, designation and address of the Attorney)